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Former MBCIA Chairman Letter of Support

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January 2018 Letter sent to MBCIA Attorney from Mr. Whitby

April 2018 Letter written but not sent to MBCIA (for context only)

Matter of Ethics Statement

Press Release from Small Business Director Rev. James Bumpus

Index of Relevant MBCIA Meeting Minutes

(Actual Minutes Attached Separately & Appropriately Bookmarked)

WM Construction/Armstead Management LLC Response to MBCIA Demand for Repayment

New Age Concepts and Consulting LLC Response to MBCIA Demand for Repayment

Slide Deck Presentation of Supporting & Substantiating Pictures, Maps, and Satellite Imagery

Clarifying Statement for WM Construction, Armstead Management and New Age Concepts and Consulting LLC in response to repayment demands made by the Macon-Bibb County Industrial Authority

I am providing this letter in support of the above contractors as the primary project supervisor and designated representative for the Macon-Bibb County Industrial Authority for the time period reviewed by the Warren Report and now under question. (My authorization to handle the day to day affairs of the Authority along with the vice chair and to oversee projects is noted in the attached May 21, 2014 Executive Summary Report under 'Personnel Matter'). Furthermore, I was authorized to identify a matrix to carry out the strategic objectives of the Authority as noted in the July 6, 2015 Executive Session minutes (see attachment). These strategic objectives included plans to enhance and maximize use of existing assets. The purpose of the projects under review were to improve lands/properties of the Authority for future industrial marketing, use and expansion and to address cleanup issues stemming from EPA assessments.

Because of several reasons standard to the Industrial Development Industry, including the potentially sensitive nature of projects i.e. EPA issues, future land acquisition/expansion efforts etc. these matters were largely discussed in the Industrial Authority's executive sessions. For reasons such as these along with being designated to carry out executive functions (along with the vice chair) in lieu of a director and my experience in this arena, I played the role of directly supervising these projects. Additionally, invoicing language was standardized, especially as it relates to the Allied Park project, to avoid unnecessarily alarming the public or park tenants given potential EPA concerns.

Property naming/numbering and designation were at the Authority's direction. The matrix for identifying the units demo'd or improved was the Authority's prerogative as a clear numbering system did not exist. Although most structures consisted of a single unit per structure, several structures were divided into several units due to factors ie. labor involved, building construct etc. At times smaller buildings were included together as a single unit for similar reasons mentioned above. Obvious errors in the Warren Report stem from a numbering system they used that is not congruent with the actual matrix implemented by the Authority and carried out by the contractors at the Authority's direction.

Additionally, the area termed Airport North and claims that the property was not owned by the Authority at the time work was invoiced, as the reports states, are also flawed. This error stated in the report, most likely resulted from a misidentification of the actual work site(s) as certain parcels were acquired by the Authority at different times. The area designated as "Airport North" represented an area and not one specific parcel and again the classification/designation of parcels worked on in that area was also directed by the Authority. As to the question of improper invoicing due to non-ownership of the property by the Authority at the time work was performed, it was not the contractor's

responsibility to know that. But as stated, this claim is also false likely due to an inaccurate knowledge of the work location by examiner(s) or information used to generate the Warren Report.

In summary, these contractors acted on and performed and completed all work invoiced for according to the Authority's specific direction contrary to recent remarks attributed to current Industrial Authority leadership in the local media. Other supporting evidence includes the executive session minutes, presentations and photos reflecting discussions regarding these projects, obtained approvals as well as ongoing project updates to the Authority during the time period that the work was being performed. Several Authority members also toured the site, some multiple times, during the work period. The current leadership has acknowledged such according to local media reports.

It is unfortunate that none of these contractors or myself were consulted by Warren Associates Inc. or by the Authority for clarification regarding pertinent information needed to ascertain an accurate record of the work performed. Their lack of knowledge of the matrix used, the actual work scope pre-work, challenges and obstacles during the process and inaccurate assessment of the actual site post work completion (their assessment is at least a year out from work completion), are even more reasons to have inquired of those directly involved.

Regrettably, the erroneous assumptions underlying the Warren Report has led to baseless demands by the Authority for repayment from these contractors. Furthermore, the disparaging characterization of these contractors in the public has caused them irreparable damage and losses.

Please let me know if I can further assist you in bringing clarity to this matte	}r.
Sincerely,	

Cliffard Whitby

Here are the key points regarding the claim of ethics violation and the background information surrounding the Allied Industrial Park project primarily and other IA projects.

Cliffard Whitby was authorized by the Board to make these key decision and had unanimous approval throughout the process on approved projects. All of the information below is substantiated by the documented record including minutes, correspondence, attorney billing, emails and video recordings/presentations.

In Feb. 2015, The Industrial Authority held a 5-Year Strategic Planning Retreat. At that meeting Stephen Adams, then project manager, gave a video presentation on the Allied Industrial Park which depicted the deplorable conditions that existed there. This Park had previously generated millions of dollars for the IA however, records showed proceeds over the years were removed and utilized in the un-incorporated areas of Bibb County and not reinvested into the Park for maintenance and upkeep. The other concern with this property was environmental cleanup issues needing to be addressed. Previous estimates ranged between \$4-5 million dollars to mitigate the existing condition.

All board members agreed that efforts should be made to demolish certain structures, initiate clean up and perform structural maintenance of buildings in use. Consequently, Cliffard Whitby, as Chair, was directed to initiate talks to evaluate what was necessary to renew the site and identify funding options.

Following this, multiple consultants were engaged for this purpose. One such person was Don Carter, the engineer consultant. He reviewed different options to address the park revitalization/clean up efforts. From our meetings it was determined that an intense hands on approach would be required to meet our intended objective.

Additionally, Kevin Brown (IA attorney) met with Mayor Reichert and Tom Buttram (then Director of Dept. of Inspection and Fees Bibb Co.) at the mayor's office to discuss this issue further. They discussed the benefits of the IA taking the lead on the Allied project and handling all aspects of it given it could do this as a constitutional authority which exempted it from standard zoning and permitting procedure. This would also help to avoid potentially alarming some in the community, including current tenants, because of the sensitive nature of the environmental issues surrounding the work to be done. Also it was our intent to avoid the negative publicity generated in the past surrounding the environmental issues of this property. It was later agreed that the IA would exclusively handle this project with the appropriate entities.

The process for advertising for contractor(s) was done through local newspaper ads and the Office of Small Business Affairs. Reverand James Bumpus through the Office of Small Business Affairs was utilized to secure contractor(s) for the project in order to give an opportunity to attract a more diverse pool of contractors, reflective of the community. (Prior research prompted by an open records request by then Bibb County Commissioner Lonzy Edwards, had shown that over its 55 year history through 2014, the IA had no documented record of hiring minority contractors).

This seeming inequity prompted the IA Board to pursue this course. The Board authorized the Chairman to oversee the process. The advertisement process resulted in a list of 3 eligible entities which included WM Construction, Integrated Technologies, LLC and New Age Consulting LLC. This was coordinated through the SBA office and Reverend Bumpus, SBA Director. It was determined that the project scope could be handled by these entities. After much discussion and consideration, WM decided to partner with Armstead Management, LLC. New Age Consulting was later integrated into the project. Rev. Bumpus introduced New Age (Dante Prater) and Armstead (Tyrone Lewis) on several occasions including the IA Board meeting/vendor appreciation event held at our newly acquired IA headquarters at 439 Mulberry Street in 2015. This event was attended by all IA Board members. The selection of these candidates was discussed in open board meetings. Tyrone and Dante were known to Board members previously as relatives of Chairman Whitby. Certain Board members and staff also

interacted with Tyrone and Dante on several occasions including at the project locations.

During the implementation process we encountered several significant hurdles/setbacks, one being EPA testing requirements of soil being transferred to fill an area of a recently demolished structure. This was required to ensure no reverse contamination was occurring. A testing company was contracted by the IA to conduct this testing which proved negative for any contaminating substances. Another company had to be consulted by the IA for a separate issue due to unknown materials being stored in another building we had slated for repairs. Disposal of this material was handled through that consulting firm at a significant cost. These are only two examples of such setbacks. Additional costs stemmed from excavation of subterrain structures that were not anticipated as they were not indicated on any of our prior records or mapping. Also, some of the structures slated for demolition, ie. slabs and interior walls were substantially thicker than what was apparent on initial evaluation. These type of issues demanded constant monitoring, reassessment and modification of the processes/plans. It was clear to all that the project was being closely monitored by the EPA and direct oversight was required by the Chairman as the agent for the IA, as well as frequent communication with our environmental attorney through our in-house counsel, Kevin Brown. Even with the above obstacles/setback the project was essentially completed and within the set budget.

Invoicing was handled to ensure that the community's financial investment remained eligible to be counted towards Macon-Bibb County's required contribution for the clean up cost (as it relates to the EPA's determination of responsible parties). Another reason was to standardize the verbiage to avoid unnecessary alarm to the community and tenants as this information was subject to public disclosure through open records request. This is the same reason why the Allied Ind. Park project was discussed only in executive session under the advisement of legal counsels, Kevin Brown (in-house attorney) and his associate, Rebecca Davis (environmental attorney for the IA).

Also, in prior discussions with Kevin Barkley, then Director of Solid Waste for Macon-Bibb County, we reviewed landfill limitations. Ways to recycle and repurpose portions of recovered demolition material were explored. This resulted in the recycling of scrap metal. Some of the recovered concrete and bricks were transferred to a previously used concrete storing location ("the back 40" acres). We were still exploring the best and most feasible approach to recycle/repurpose these materials (ie. purchasing a crusher or using another contractor to perform the crushing etc.)

The Chairman was tasked to oversee this project in part because of his experience and expertise. Such involvement by the Chairman in this project was not unprecedented for the IA Chairmanship. Previous Chairman Frank Amerson, had a real estate broker's license and was the acting broker for some IA properties for several years with no concerns being raised over that time period.

Our efforts from this and other projects and the explosion of growth and development for the community under then leadership coming out of a recession, garnered the IA repeated praise and awards including recognition for innovation and partnership in 2015 and 2016.

The current scrutiny of Cliffard Whitby's work as IA Chair, is now an attempt by some to discredit him and distance themselves from him due to unrelated and unsubstantiated allegations. Any impartial review of the record will support and substantiate the above statements. If we are forced to defend ethics charges we can easily defend them with the record. A thorough examination of everything approved over this time period, not just a selective, biased sampling of transactions that are being skewed to fit a particular narrative will support the success of the Board during Mr. Whitby's tenure.

CONFIDENTIAL

ATTENTION: MBCIA BOARD & LEGAL COUNSEL

RE: DEMAND FOR REIMBURSEMENT FOR PAYMENTS MADE PURSUANT TO IMPROPERLY BILLED WORK

DATE: 14 APRIL 2018

I am aware of the recent decision of the Authority to demand repayment from a select group of minority vendors who performed Industrial Authority work under my direct instruction and supervision as it relates to activity at Allied Park and other locations. It is not disputable and the record will reflect that The Authority authorized me to manage everything related to these projects, which I did. I, as the then authorized representative of the Authority with direct supervision and oversight of the project(s), have verified and assert that all the work invoiced for by these vendors was performed and completed to the Authority's satisfaction.

The basis of the report produced by Warren Associates Inc., is based on a flawed set of assumptions resulting from a lack of knowledge of the actual initial project scope required adjustments, approved changes, processes or obstacles or means of identifying, numbering or delineating the structures invoiced for, or the actual end result. Without this information or input from myself or from the other entities directly involved in the project, the Warren Associates' report is at best a best guess report.

Despite all of this, the Industrial Authority has chosen to accept this opinionated report over the qualified approval of its representative and consequently acted in a hostile and retaliatory manner against the contractors involved. This has been clearly demonstrated by your recent demands for repayment from them.

This is tantamount to going back several years and re-examining disbursements made to vendors such as, consultant, Taylor Brown and others that I approved to determine invoicing appropriateness, completeness and fairness of their rates. Given Mr. Brown's personal and professional relationship with Board members, one could argue that his work should be closely scrutinized. Has there been a detailed, independent review to determine whether he or others may owe some money back to the Industrial Authority also? Is there a review of the Authority's attorney, Mr. Kevin Brown's invoicing over the last several years to determine whether his fees were fairly assessed or the accuracy of his hours billed? Should a potentially unfriendly, competing attorney review his invoices which valued hundreds of thousands of dollars that I also approved, perhaps they may determine that Mr. Brown owes money back to the Authority as well. Were per diem items paid to Mr. Fountain or others reviewed to the same extent as these vendors to determine possible need to demand recoupment of payment? Has the Water Authority's increased contribution following Mr. Dwight Jones' appointment to the Industrial Authority been examined or called into

question? Was there a full review or re-examination of the matrix I used to approve Authority bonds and all other agreements? Was my authority to perform these and all similar duties reviewed and questioned to the extent that you have chosen to scrutinize the vendors you are now demanding repayment from? Has the MBCIA Board approved any of these individual actions I authorized? These are just a few of the hundreds of examples that I can cite and will be questioning over the next few days through my legal representatives.

It is my belief that the Industrial Authority's current assertions against these minority vendors are a biased and deliberate attempt by the Industrial Authority to appease certain parties that have threatened to discredit the Authority and its work for their own political agendas and/or personal vendettas against myself and the Authority's achievements under my leadership.

It was my hope to avoid any adverse relationship with the Authority, therefore my reason for resigning as Chairman. The recent move by the Authority and the manner in which it was done, however, demonstrates that it has chosen to pursue an unfair and selective process of scrutinizing my past work and certain vendors. Consequently, I will be moving in an aggressive direction to refute these biased and faulty allegations being made.

Cliffard Whitby

As to the matter of ethics; expressly the alleged violations of non-disclosure of related parties. First and foremost, the MBCIA was without written ethics policies and or procedures and did not document any disclosures formally during the entire tenure as a member of the authority. Second, I question the standard by which MBCIA has most recently decided to define disclosure. In fact, I can list many ways in which one can expressly claim disclosure. The MBCIA Attorney Mr. Kevin Brown, of whom was responsible for the proposal and bid process for the Allied Industrial Park project also constructed a contract for which temporary offices space and construction trailers were purchased through a company Mr. Tyrone Lewis owned, the same company that Mr. Kevin Brown incorporated on behalf of Mr. Tyrone Lewis, the same Tyrone Lewis of Armstead Management LLC. Furthermore, Mr. Kevin Brown not only served as my personal attorney in various capacities, but also performed work on my behalf for various organizations I worked with i.e. Promise Neighborhood and Central Georgia Partnership for Individual & Community Development.

Mr. Robert Fountain Jr. despite his claims most recently visited, observed, and inspected the job sites of these projects, expressly Allied Industrial Park and was hands throughout its duration as it was his duty to do so as the Vice Chairman authorized with the Chair to perform executive functions and oversight over the day to day operations and staff.

Mr. Robert Reichert and Mr. Sam Hart both attended the wedding of my son-law Mr. Dante Prater and I also consider them close personal friends of who were no stranger to my family as a whole.

It was not the intent nor was it ever expressly withheld that I had both business and personal relationships with many parties, counsel, board members, and contractors many of whom interacted with the MBCIA staff quite frequently.

In the following pictures you will see two MBCIA sponsored events, the first most important. MBCIA held a soft opening and small business/vendor appreciation event you can see in the photos the group of subcontractors and businesses that performed a lot of the work at Allied Industrial Park, Air National Guard, Airport North and Industrial Highway, at this event and meeting with talking to Mr. Robert Reichert, various other board members can be seen in the pictures as well almost all were in attendance and address the group as a whole at some point.









The following event was the MBCIA Yulista Announcement.



Economic Development Announcement



Cliffard Whitby Introducing his grandson, at MBCIA grand opening.



PRESS RELEASE

For Immediate Press Release- May 1, 2018 Macon, GA

I, Dr. James Louis Bumpus, submitted my resignation on April 20, 2018 as the Director of the Office of Small Business Affairs because of unfair treatment. Due to budget restraints that is needed to support the Office of Small Business Affairs, along with statements that attempted to discredit my character and integrity as an employee and community leader are the reasons why I submitted my resignation. The final determining factor that led me to resign happened on April 19, 2018, when I experienced a hostile work environment during a budget committee meeting which involved negative comments made by Julie Moore. Witnesses to the meeting were several key Macon-Bibb County employees. My last day will be May 25, 2018. This date would allow for me to complete two community projects. My resignation is due to me solely wanting to pursue other interests to continue to engage my work as a community leader.

The work of the Office of Small Business Affairs is a collaborative one. Collaborative partners with which the office works includes the Macon-Bibb County Departments, Industrial Authority, Bibb-School District, Macon Water Authority, Macon Housing Authority, local universities, and private sector companies wanting to make known business opportunities to local small businesses that provide goods, services, products and supplies that the Collaborative partners could benefit from.

The Office of Small Business Affairs works with local small business owners who seek these business opportunities in Macon-Bibb County through outreach events, educational programs, technical assistance and networking events provided by the Office of Small Business Affairs. The Director of the Office of Small Business Affairs, Dr. James Louis Bumpus, does not manage a procurement process-i.e. proposal development, proposal evaluation, contract award, invoicing, and/or accounting.

Under Dr. Bumpus' leadership, the office has had measured success.

In the months of August and September of 2015, the Office of Small Business Affairs was asked by the Macon-Bibb County Industrial Authority to make available information about an opportunity to submit a proposal on a Request for Proposal for demolition and rehab services at Allied Industrial Park. Our office, OSBA, was solely responsible for reviewing the company's minority and business ownership status of the three companies that expressed interest in knowing more about the projects. Their names were then presented to the Industrial Authority Board and the former Chairman, Cliffard Whitby. Any further action regarding these companies would have been taken by the Industrial Authority Board and not the Director of the Office of Small Business Affairs, Dr. James Louis Bumpus.

As I pursue other interest my desire still remains, "TO SEE MACON WIN."

Dr. James Louis Bumpus

MBCIA Minutes Index of Most Relevant

*For Minutes where only the Executive Session Minutes are listed the Open Session Minutes are also required (All motions are made in open session).

2014

Executive Session

November 3, 2014: Addresses acquisition of properties located along Industrial Highway; Cochran Field Road, and Walden Road.

October 15, 2014: Addresses both Allied Industrial Park Matters and acquisition of properties located along Industrial Highway; Cochran Field Road, and Walden Road.

May 21, 2014: Under Personnel Matter: Addresses and reaffirms the organizational structure of the MBCIA and the conferred powers bestowed on the Chairman AND Vice Chairman to have executive oversight of the staff and daily operations as well as perform all other executive functions.

Open Session July 11, 2014: Introduction of Small Business Office Director and authorizes

staff to coordinate and work with SBO when seeking proposals.

2015

Executive Session October 5, 2015: Allied Industrial Park Update (EPA)

September 16, 2015 (General Session & Properties Committee): Addresses Allied Industrial Park EPA issues and authorizations to act to remedy some of its issues.

July 15, 2015: Allied Industrial Park Update (EPA/Media matters); Environment lawyer.

July 6, 2015: Addresses Acquisition of properties, authorizes development of a plan to address Allied Industrial Park to all for demolition of buildings; authorization to work with staff to development matrix and calls out costs, etc.

June 17, 2015: Allied Industrial Park Update (EPA)

May 20, 2015: Allied Industrial Park Update (EPA)

Open Session March 2, 2015: Stephen Adams made a presentation on Allied Industrial

Park

May 4, 2015: Authorization to use other funds for Allied Industrial Park

November 2, 2015: Audit Report no findings.

December 7, 2015: Properties Committee Report

NOTE: Missing February, March, April, June 5th & 28th, November, December 2015 Executive Session Minutes.

^{*****} Please note attendee names at the various meetings; particularly Mrs. Linda Morris; Telegraph Reporter

MBCIA Minutes Index of Most Relevant

2016

Executive Session October 19, 2016: Allied Industrial Park Update / Ballfield Demolition

update; EPA cost updates on expenditures

July 11, 2016: Allied Industrial Park Update with PowerPoint presentation;

approval granted for increase amount to include ballfield.

March 16, 2016: Allied Industrial Park Update on Super Fund and Settlement issues with EPA etc. Rebecca Davis Env. Attorney (mostly redacted which speaks to the sensitive nature of the Allied project.)

Open Session November 7, 2016: Audit for year ending June 30, 2016 no discrepancies or

areas of concern reported.

March 7, 2016: Other Business: Mayor honored Chairman Cliffard Whitby with the 2016 Partner of the Year award for projects he spearheaded Allied

Industrial Park, etc

2017

Executive Session July 10, 2017: Minutes missing but refer to recording and the index for the

recording; Addresses Recap of Chairman Whitby's entire tenure with the authority and the manner in which the Authority has operated, grown, transitioned, changed, and the reasons it was required to do so, along with

the projects and the successes of the projects he was charged with

managing i.e. Allied Industrial Park.

January 18, 2017: Reports completion of Allied Industrial Park Project and

authorized additional expenditures for more work.

Open Session June 21, 2017: Recaps Allied Project and Board applauds work completed.

^{*****} Please note attendee names at the various meetings; particularly Mrs. Linda Morris; Telegraph Reporter

July 10, 2017 Executive Session Recording Summary & Index

Relevant Attendees: Robert Fountain, Dwight Jones, Tony Rojas, Sam Hart, Walt Miller, Robert Reichert, Lavern Bradford, Stephen Adams, Brittany Childs, Kim Carter, Tiffany Tate, Rabbi Larry Schlesinger, Kevin Brown, and Cliffard Whitby

0:00:00 – 0:05:58 (approximately) End of Properties Committee Report and Special address of a newly certified through the Macon-Bibb County Office of Small Business Affairs Women Owned Small Business; updating the board on the services they provide the history of the company; past experience working with the MBCIA and desire to do so again.

0:06:00- 0:20:00 Authority Report (Lavern Bradford, Stephen Adams, Kim Carter, Kevin Brown)

0:20:28 Enter into Executive Session

0:31:00 - 0:33:36 Discuss Air National Guard Building

0:36:40-0:54:00 Discuss/Debate Kumho Tire Lease Matter

0:54:00-Begins the Dialogue recanting the history of the MBCIA the transition over the years; the highs and lows; struggles and accomplishments....

1:03:15 Cliffard highlights the time when Robert Fountain AND himself were asked to step up and perform executive and operational duties.

1:05:54 Maceo Rogers story of how he came in as an ED and how he departed and why...

1:08:45 Mayor's Request not to bring anyone else in to fill the position until the organization could full transition and get the MBCIA house in order.

1:09:40-1:12:05 Cliffard spoke to how Robert Fountain AND himself made the MBCIA their lives and operated as if they would their own personal businesses

 Note that references of grandchildren being brought into the office; and be aware on multiple occasions not only did Cliffard bring his children into the office, but to meetings, and to events, these children also include his older daughter Megan Whitby-Prater and her husband Dante Prater. (The entire Whitby family was not a stranger to the MBCIA staff or various Board members)

1:141:40 The discussion turns to the past request of Mr. Lonzy Edwards as an ORA request for the data on how many minority vendors the MBCIA had contracted with over the previous 5-10 years. Upon research it was determined that the history, data, or information available showed that MBCIA had NOT contracted with minority vendors over at least the pass 25 years.

1:16:30 With that information upon them the MBCIA board authorized the Chair to work with the Small Business Office to help correct that wrong.

1:17:20 Discussion about how it wasn't believed to have been done maliciously but people do business with who they know; and Cliffard made the point to say that they do business with who they know as well and now just some Black folks are able to participate, but none of the previous business relationships were terminated; the MBICA also does the same business with everyone else as well.

They also discussed need for additional personnel and moving in that direction.

1:21:35- 1:52:00 Infinity Group threating letter was discussed.

1:29:48 Stand by record and working with small business etc.; all MBCIA operations are run through counsel...

Various business relationships; the nature of the business, disclosure required and "we have" ...

There is a reason Kevin Brown sits at the right of the Chair and nothing the MBCIA has done was not legally sound...

1:36:00-1:41:15 Various Board members remarks in response to the letter...

1:43:00 Cliffard ties the letter(s) back to the ongoing issues with the BOE and the charges brought up on various business men in the community and the letter sent out by MBCIA on June 13th to the company of one of those businessmen.

Allied Industrial Park

Overview: The invoices were submitted in sequence of the building demolition work; building numbering was in sequence of when work on each building begun and were approved by the Macon Bibb County Industrial Authority (MBCIA)*. See attached map. Demolition was performed on building structures, foundation, 4-5ft thick retaining walls, and subfloor below grade level which averaged 5-8 feet below ground level. Finally, foundation was filled to original grade.

1. Overpayment:

- 2. REF: Invoices 928 and 929; In response to work in question at Building 4; WM Construction/Armstead Management LLC furnished all supervision, labor, materials, machinery, tools, equipment, and completed all work in an efficient and workmanlike manner, as follows: Demolished Building 4 structure, foundation, 4-5ft thick 4-5ft thick retaining walls, and subfloor below grade level at Allied Industrial Park (See Accompanying Map/Imagery). The invoices were submitted in sequence of the building demolition work; building numbering was in sequence of when work on each building begun and were approved by the Macon Bibb County Industrial Authority.
- 3. REF: Invoices 930 and 932; In response to work in question at Building 5; WM Construction/Armstead Management LLC furnished all supervision, labor, materials, machinery, tools, equipment, and completed all work in an efficient and workmanlike manner, as follows: Demolish Building 5 structure, foundation, 4-5ft thick retaining walls, and subfloor below grade level at Allied Industrial Park. The invoices were submitted in sequence of the building demolition work; building numbering was in sequence of when work on each building begun and were approved by the Macon Bibb County Industrial Authority (See Accompanying Map/Imagery).
- 4. REF: Invoices 933 and 934; In response to work in question at Building 6; WM Construction/Armstead Management LLC furnished all supervision, labor, materials, machinery, tools, equipment, and completed all work in an efficient and workmanlike manner, as follows: Demolish Building 6 structure, foundation, 4-5ft thick retaining walls, and subfloor below grade level at Allied Industrial Park. The invoices were submitted in sequence of the building demolition work; building numbering was in sequence of when work on each building begun and were approved by the Macon Bibb County Industrial Authority (See Accompanying Map/Imagery).
- 5. REF: Invoices 937 and 939; In response to work in question at Building 8; WM Construction/Armstead Management LLC furnished all supervision, labor, materials, machinery, tools, equipment, and completed all work in an efficient and workmanlike manner, as follows: Demolish Building 8 structure, foundation, 4-5ft thick retaining walls, and subfloor below grade level at Allied Industrial Park. The invoices were submitted in sequence of the building demolition work; building numbering was in sequence of when work on each building begun and were approved by the Macon Bibb County Industrial Authority (See Accompanying Map/Imagery).
- 6. REF: Invoices 944 and 946; In response to work in question at Building 10; WM Construction/Armstead Management LLC furnished all supervision, labor, materials, machinery, tools, *It was clearly communicated as vendors of the MBCIA much of the work involved some level of Non-Disclosure/Confidentially thus, we adhered strictly to procedures, language, guidance, and policy authorized by MBCIA for all invoicing.

equipment, and completed all work in an efficient and workmanlike manner, as follows: Demolish Building 10 structure, foundation, 4-5ft thick retaining walls, and subfloor below grade level at Allied Industrial Park. The invoices were submitted in sequence of the building demolition work; building numbering was in sequence of when work on each building begun and were approved by the Macon Bibb County Industrial Authority (See Accompanying Map/Imagery).

- 7. REF: Invoices 948 and 949; In response to work in question at Building 11; WM Construction/Armstead Management LLC furnished all supervision, labor, materials, machinery, tools, equipment, and completed all work in an efficient and workmanlike manner, as follows: Demolish Building 11 structure, foundation, 4-5ft thick retaining walls, and subfloor below grade level at Allied Industrial Park. The invoices were submitted in sequence of the building demolition work; building numbering was in sequence of when work on each building begun and were approved by the Macon Bibb County Industrial Authority (See Accompanying Map/Imagery).
- 8. REF: Invoices 955 and 962; In response to work in question at Building 12; WM Construction/Armstead Management LLC furnished all supervision, labor, materials, machinery, tools, equipment, and completed all work in an efficient and workmanlike manner, as follows: Demolish Building 12 structure, foundation, 4-5ft thick retaining walls, and subfloor below grade level at Allied Industrial Park. The invoices were submitted in sequence of the building demolition work; building numbering was in sequence of when work on each building begun and were approved by the Macon Bibb County Industrial Authority (See Accompanying Map/Imagery).
- 9. REF: Invoices 1007,1008,1009, 0007-1010, and 0007-1022; In response to work in question of work performed at the ballfield located at Allied Industrial Park specifically the "auxiliary" buildings, auxiliary meaning supplemental or additional; WM Construction/Armstead Management LLC furnished all supervision, labor, materials, machinery, tools, equipment, and completed all work in an efficient and workmanlike manner, as follows: Demolish auxiliary buildings/structures, sub-slab foundation and below grade level at Allied Industrial Park. The invoices were submitted and were approved by the Macon Bibb County Industrial Authority (See Accompanying Map/Imagery).

Air National Guard

REF: Invoices 9 and 11: In response to work in question of work performed at the "Air National Guard" Facility it was the understanding of WM Construction/Armstead Management LLC that it was a priority "time sensitive" project due to the increased traffic to the Middle Georgia Regional Airport and the newly scheduled flights in and out of Washington DC. WM Construction/Armstead Management LLC were tasked with cleaning up and performing maintenance on the property's interior and exterior. No interior or exterior lighting were operable; there had been some vandalism and damage done to the electrical system on both the interior and exterior and a complete assessment was required. The majority of the work however, was performed on the exterior of the facility. Landscaping, painting, minor repairs and re-establishing interior and exterior lighting operability was completed. The work was inspected and approved by the MBCIA. (See Accompanying Map/Imagery)

*It was clearly communicated as vendors of the MBCIA much of the work involved some level of Non-Disclosure/Confidentially thus, we adhered strictly to procedures, language, guidance, and policy authorized by MBCIA for all invoicing.

New Age Concept and Consulting LLC (NACC)

In regards to the site visit conducted by Warren Associates, Inc. on November 21, 2017 leading to the tremendously erroneous report, we have compiled a plethora of data that contradicts the report emphatically and also points out the lack of effort that was put forth during the collection of this data. As you may be aware, NACC was not provided with any supporting documents that would support any of fictious claims being made. In spite of those facts, we choose to respond to the allegations with as much detail as we deem necessary.

Allied Industrial Park

NACC was tasked by the Macon Bibb County Industrial Authority (MBCIA) to stabilize, renovate, make modifications and/or repairs to several structures that were located on the property known to NACC as "Allied Industrial Park". NACC was tasked by MBCIA with making modifications to a structure on the aforementioned properties known to NACC as "Building 105 A, Building 106A, Building 6A, and Building 5E". Initially upon entering the locations, it was apparent that each property had been vandalized at some point (instances of vandalism continued throughout the duration of the project; see MBCIA for police reports); furthermore, the some of the previous occupants were using the locations as a storage facilities and others were abandoned leaving potentially hazardous materials. In order to begin the project, we had to remove the many items left behind and subsequent debris that came along with it which included potentially hazardous materials this was handled in accordance with instructions directly from MBCIA and its attorneys. Many of these items were deemed as trash

and were taken to the city landfill. Any items deemed useful by MBCIA, were kept and moved to another location or used to repair the buildings they chose to have remain standing. It had been expressed to NACC that some existing of the space needed to be converted into a "functional warehouse". There were several partitions that were demolished and disposed of by NACC. There was no working electricity on the location, interior or exterior, which was a priority for MBCIA (from our understanding) for general use and interior and exterior lighting which would deter theft and other vandalism. Subsequently electrical repairs were completed to include the capacity for both interior and exterior lighting. Other work also included major clean-up efforts of floors, walls, roof, ceiling, etc. and all related and associated debris clean up. There were plumbing issues in the building as well: cracked pipes, stolen and/or missing pipes and hardware among other plumbing issues, all of which needed to be repaired. For many of the repairs, we had enough electrical and plumbing materials collected from the useful materials that were described previously or from other buildings located on Allied Industrial Park. All of the work was completed to the satisfaction of MBCIA as understood by NACC.

Airport North & Industrial Highway 1

NACC was tasked by the Macon Bibb County Industrial Authority (MBCIA) with site improvements efforts consisting of demolition (in some instances), removal of debris, illegally dumped trash, and grading for various areas that were located on the property known to NACC as "Airport North and Industrial Highway". The question of dates of acquisition and ownership of the properties in question NACC cannot speak to and are not aware of any details of that matter, nor do we fill it is NACC's responsibility. In 2015, NACC began site clean up efforts on

properties located on Industrial Highway; later the work expanded to include parcels located at Walden Road and Cochran Field Road. Much of the land being graded was previously being used as borrow pits as well as a haven for illegal dumping that was spread out amongst the many acres being serviced. NACC was tasked with making the site more appealing for potential prospects as well as creating a gravel area for easy access to property. In reference, to the demolition that was performed at some of the properties see the attached satellite images and pictures (Google Maps) which clearly demonstrate the work accomplished. The language use on the invoices for the demolition portion was standard language that had been previously approved by the authority for demo site improvement work; it was understood that all demolition projects were different and did not always include sidewalk, driveway, or foundation. Additionally, it was clearly communicated as vendors of the MBCIA much of the work involved some level of Non-Disclosure/Confidentially thus, NCAA was very much aware that the manner in which we communicated our work on behalf of the MBCIA could be and was often time very sensitive, thus we adhered strictly to procedures, language, guidance, and policy authorized by MBCIA. All of the work was completed to the satisfaction of MBCIA as understood by NACC. The Warren Associates, Inc. Report does not take into account nor could it, the pre-existing property conditions nor does the report pictures accurately depict the properties condition immediately following the completion of the work by NACC, as the pictures are approximately 12 months post completion.

¹ Reference MBCIA Executive Session Minutes Date October 15, 2014 and November 3, 2014.

400 Poplar Street

NACC was tasked by the Macon Bibb County Industrial Authority (MBCIA) with site maintenance efforts consisting of ongoing weekly monitoring and maintaining located on the property known to NACC as "400 Poplar Street". NACC is not aware of any work performed by any other contractor in years prior to NACC performing services at facility located at 400 Poplar Street. NACC has not ever and is not at this time attempting to claim credit and/or invoice for work performed by any other contractor. NACC did in fact provide the services described in the invoice as apart of ongoing monitoring and maintenance for the systems interior and exterior. All work was approved by MBCIA.

"Allied Industrial Park" Properties

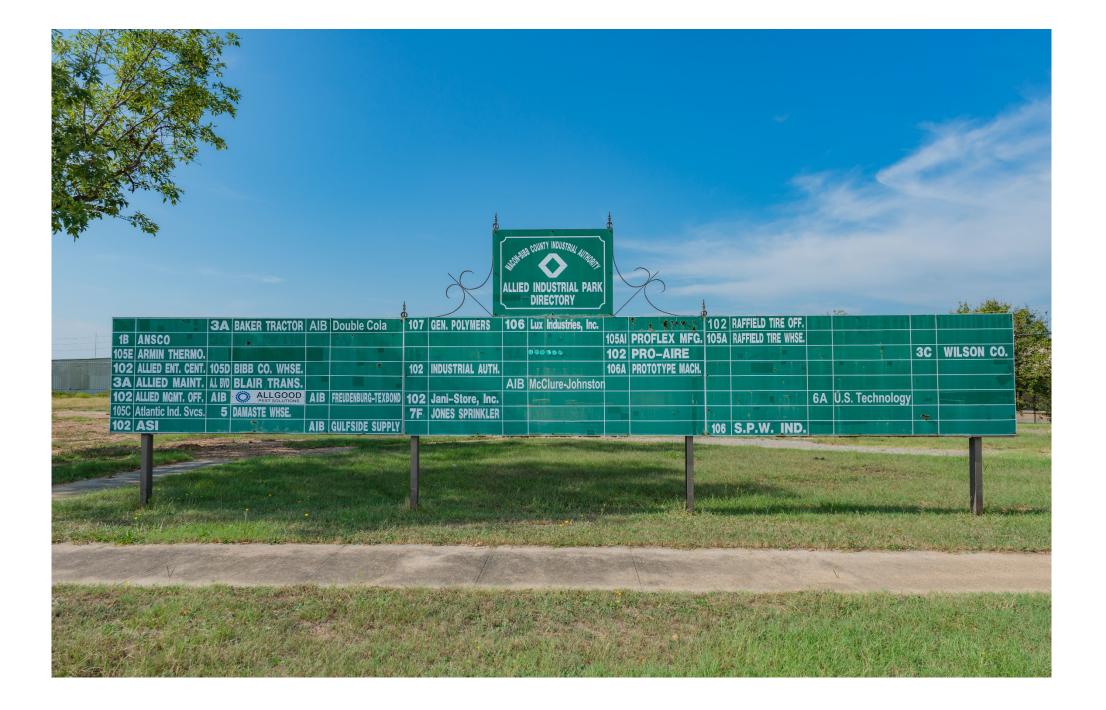


"We are not saying some work wasn't done," MBCIA Attorney Kevin Brown said.

"We just can't identify the particular work."



"It has been a difficult property to clean up. There were up to two dozen old, dilapidated buildings, and some of them needed to be demolished, Brown, Fountain and Adams said."

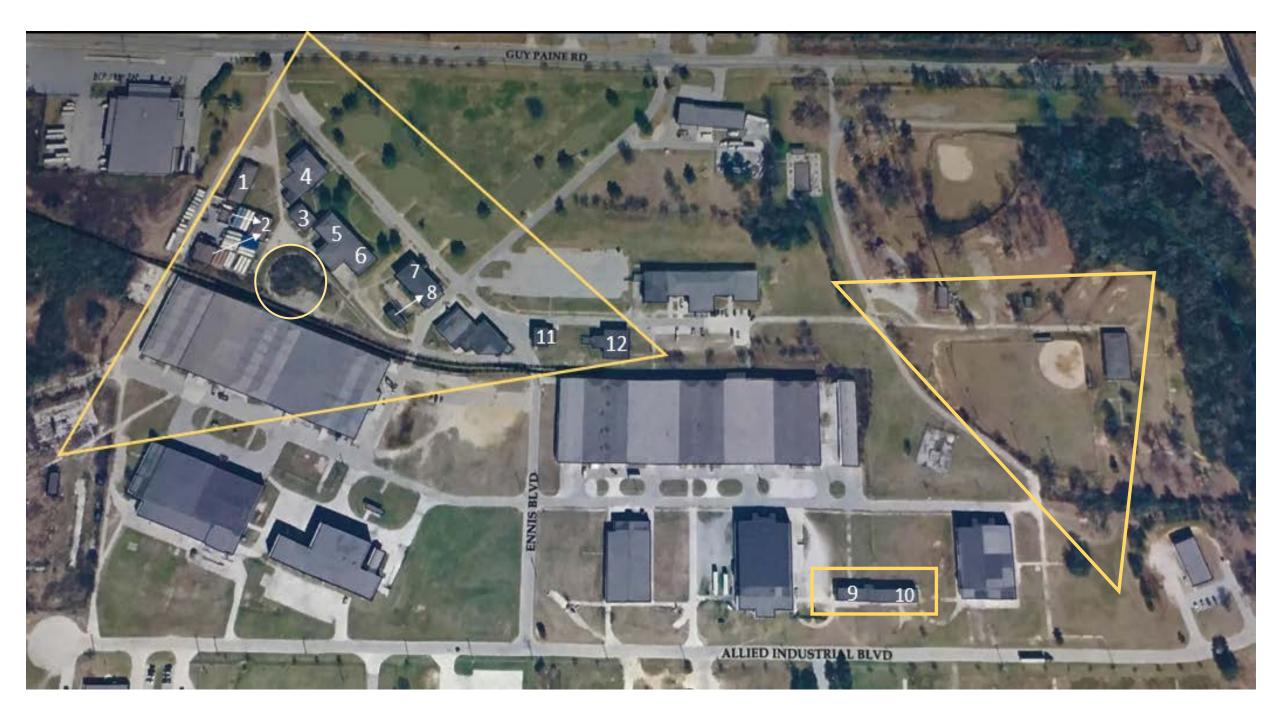


"The military had put identifying numbers on the buildings, which were not sequential, and some numbers were missing or had changed."

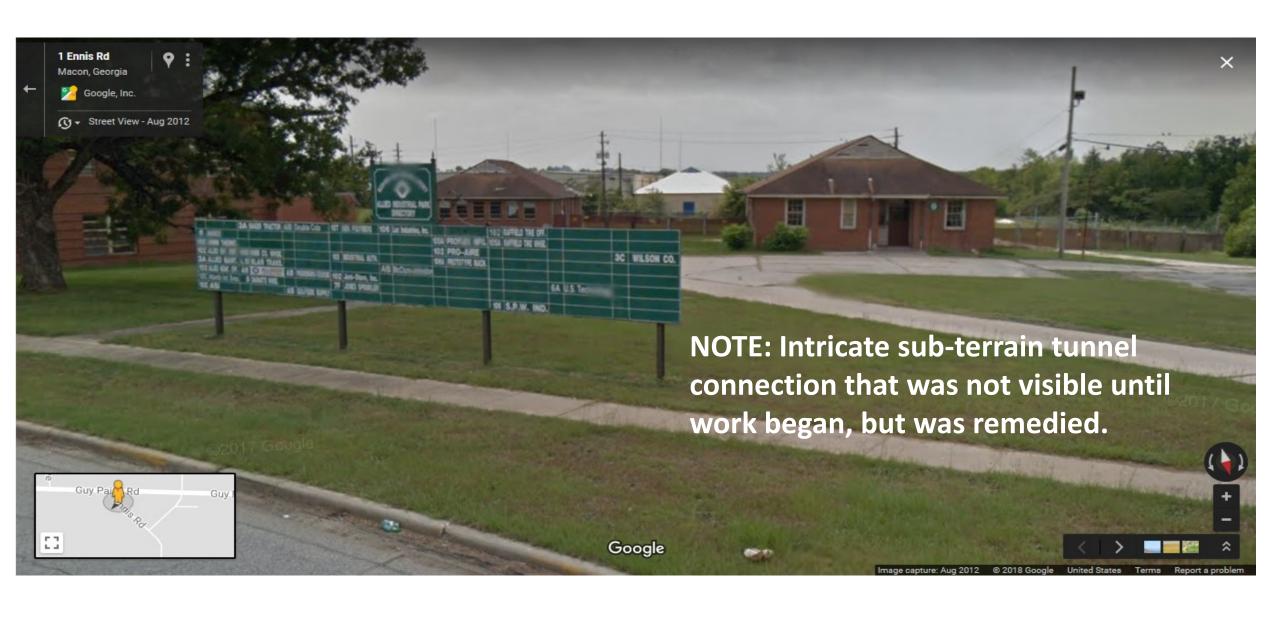
"So it was very difficult for even staff to know which building numbers matched up," Brown said.

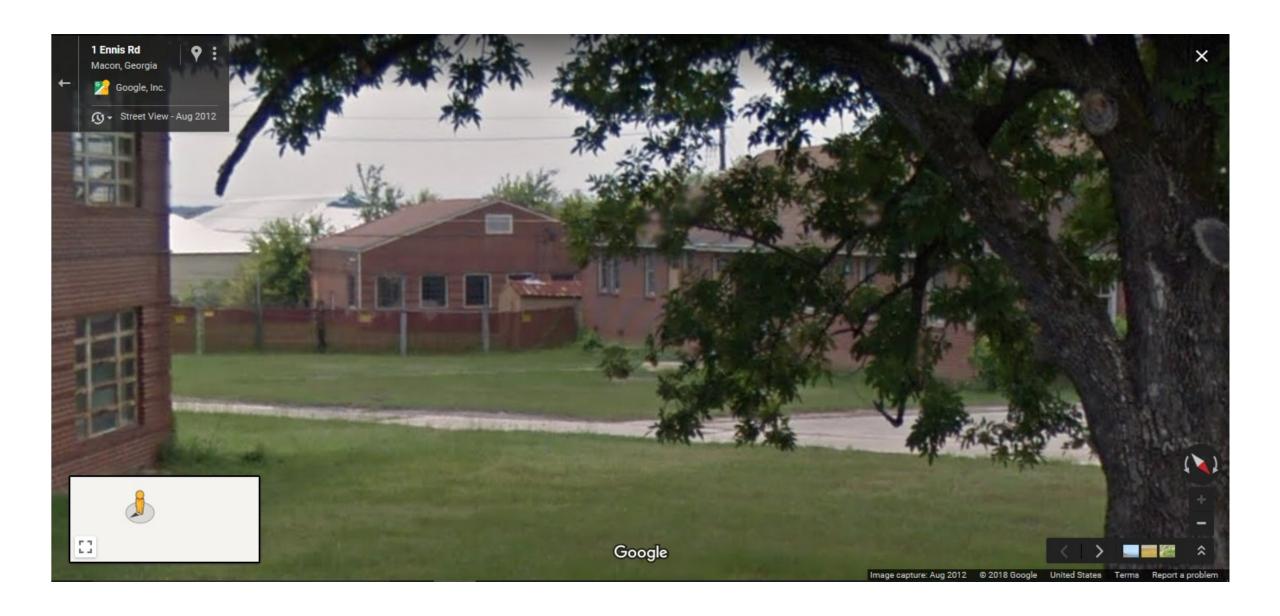
"That was a problem," he said.

(Linda Morris Telegraph May 03, 2018; HTTP://www.macon.com/news/business/article210359794.html)









"Its not that a lot of work wasn't done at Allied," MBCIA Chairman Fountain said.

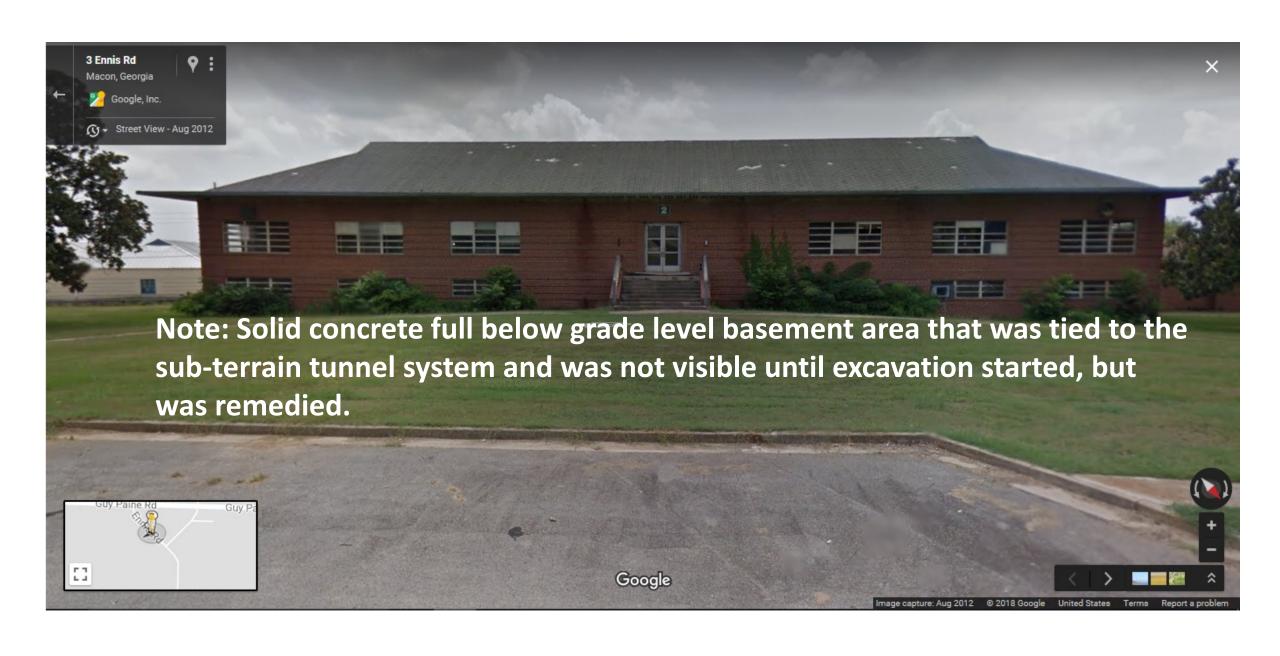
"There were several buildings that we knew had to be demolished, "he said. "We all would drive out there, and you saw buildings on the ground. ... There were buildings everywhere. So as invoices rolled in, and we were obviously paying invoices, ... you physically saw buildings on the ground.

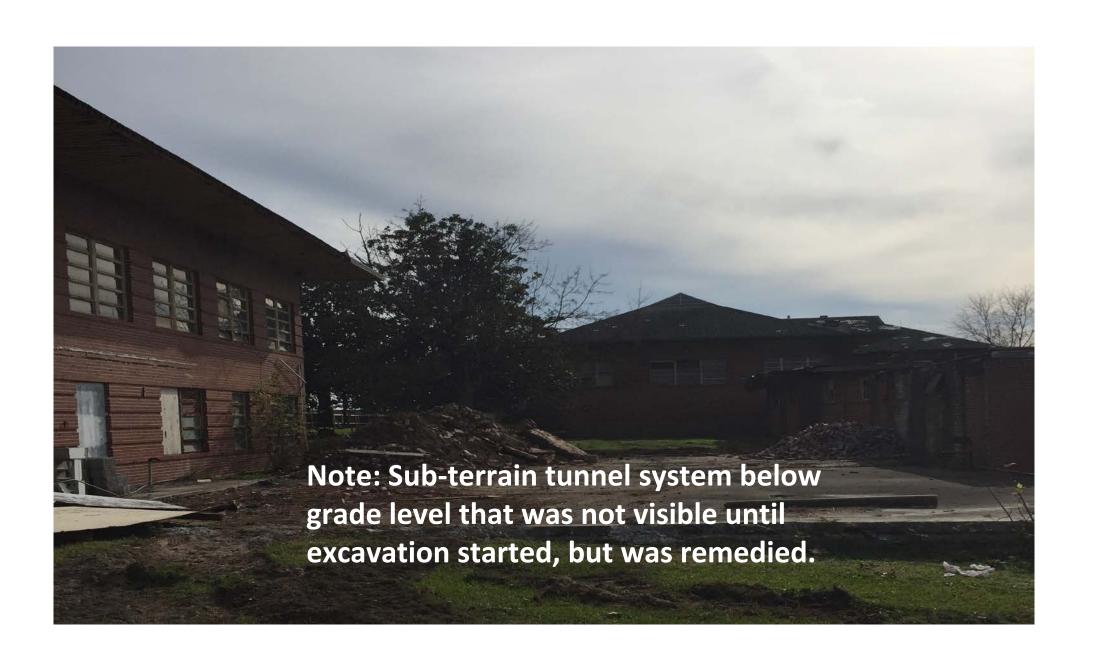
That was never the question. So, at the time, we didn't see a red flag."

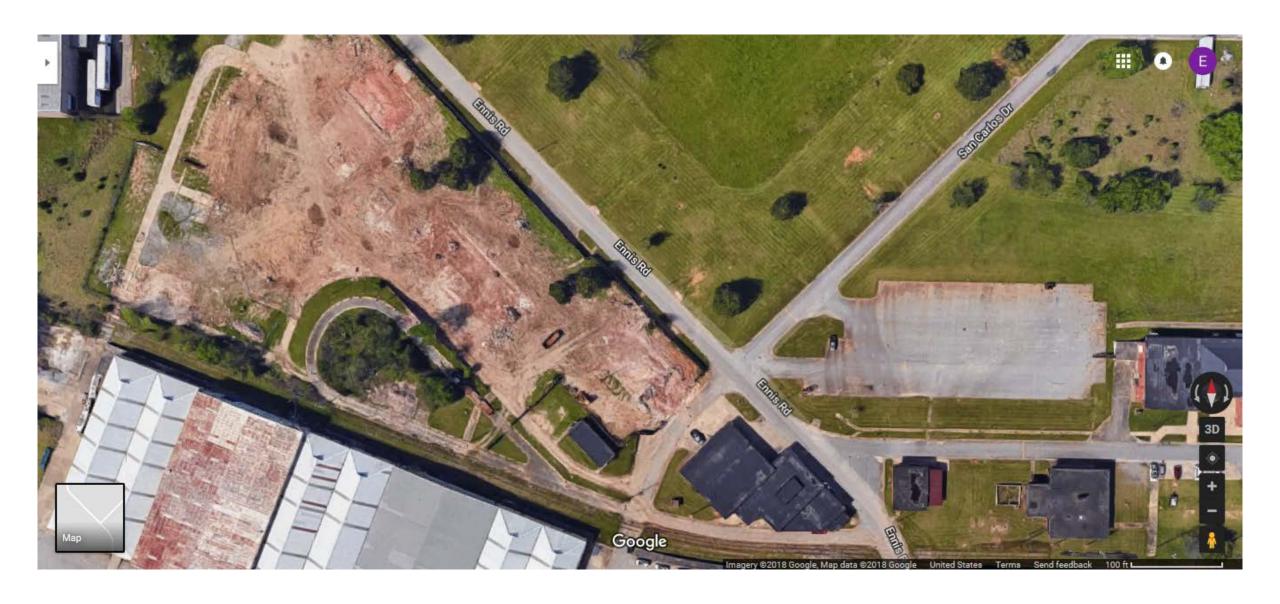


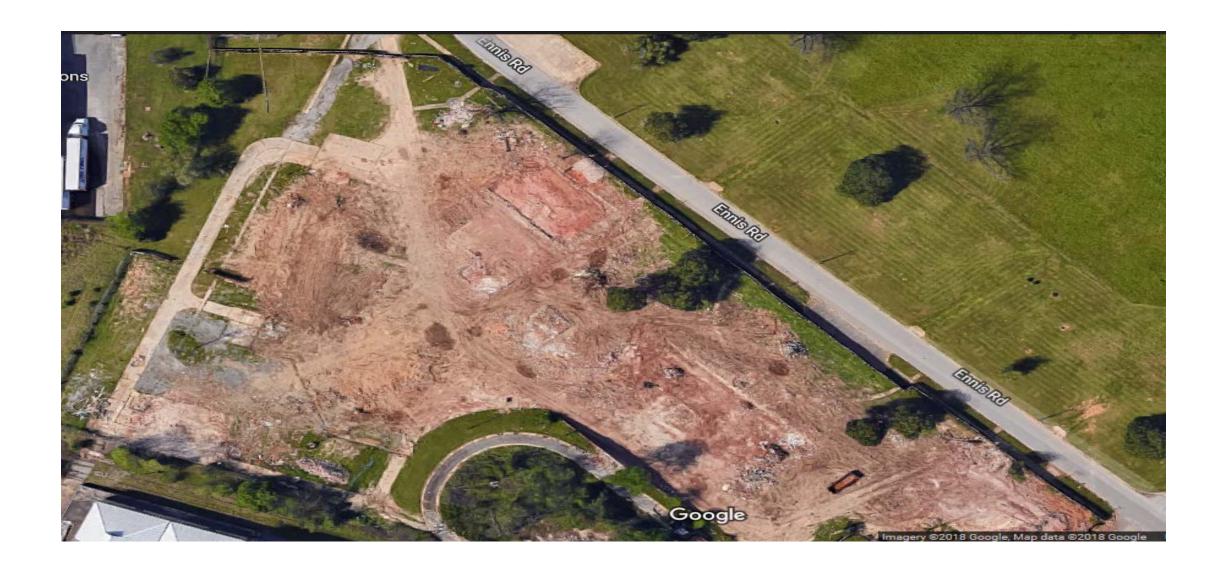


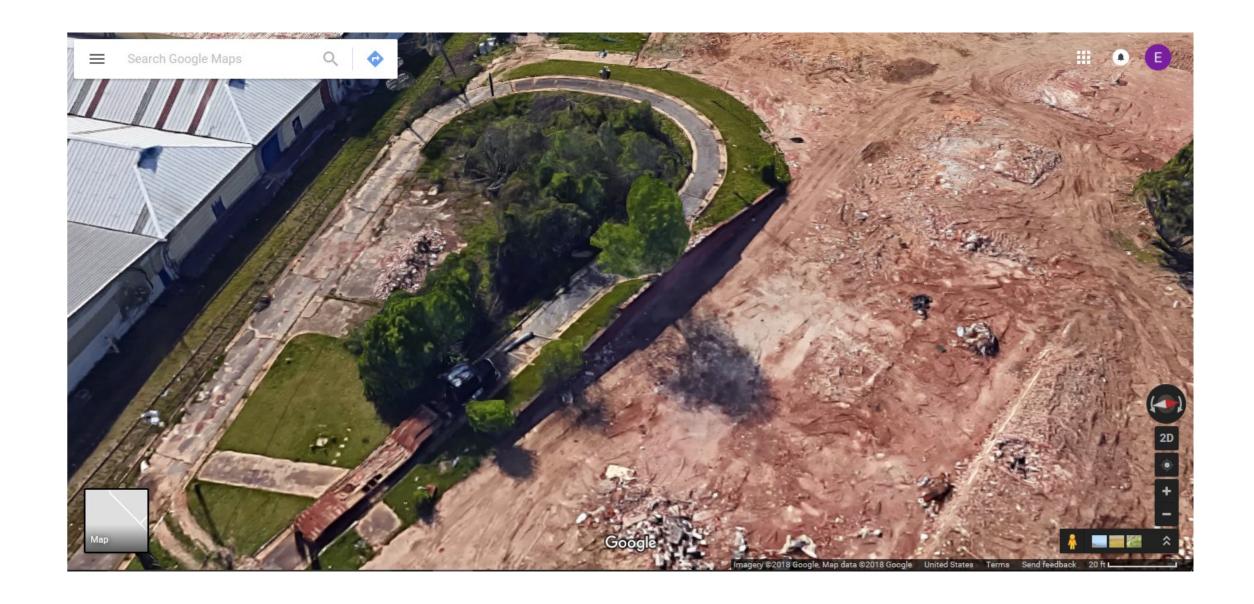




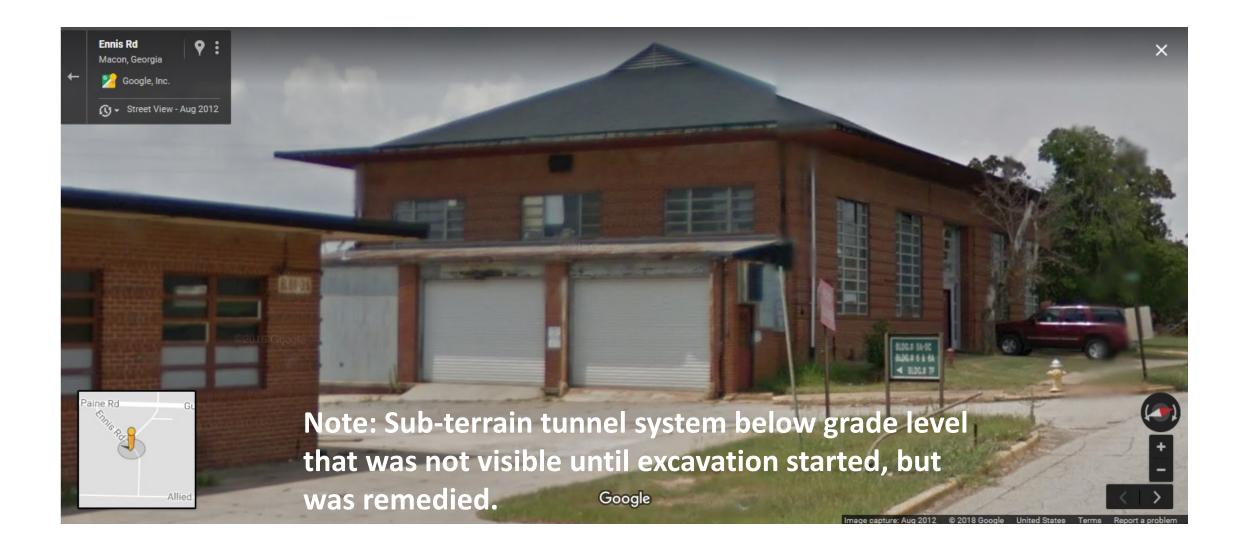


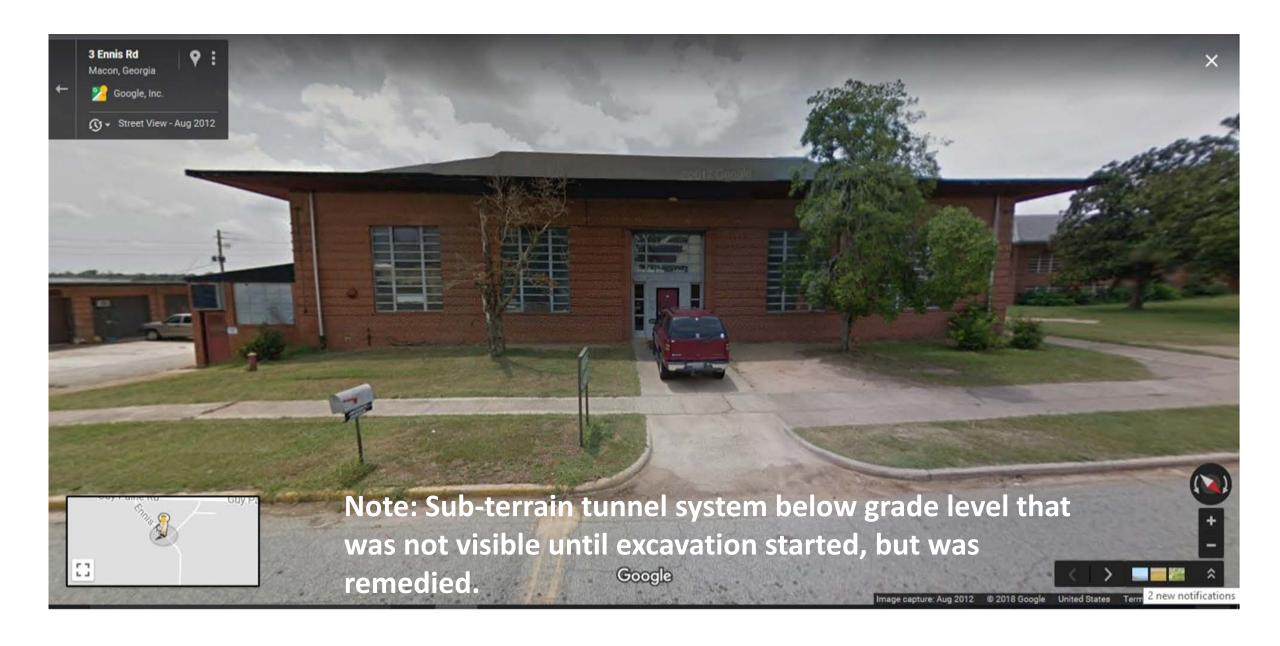


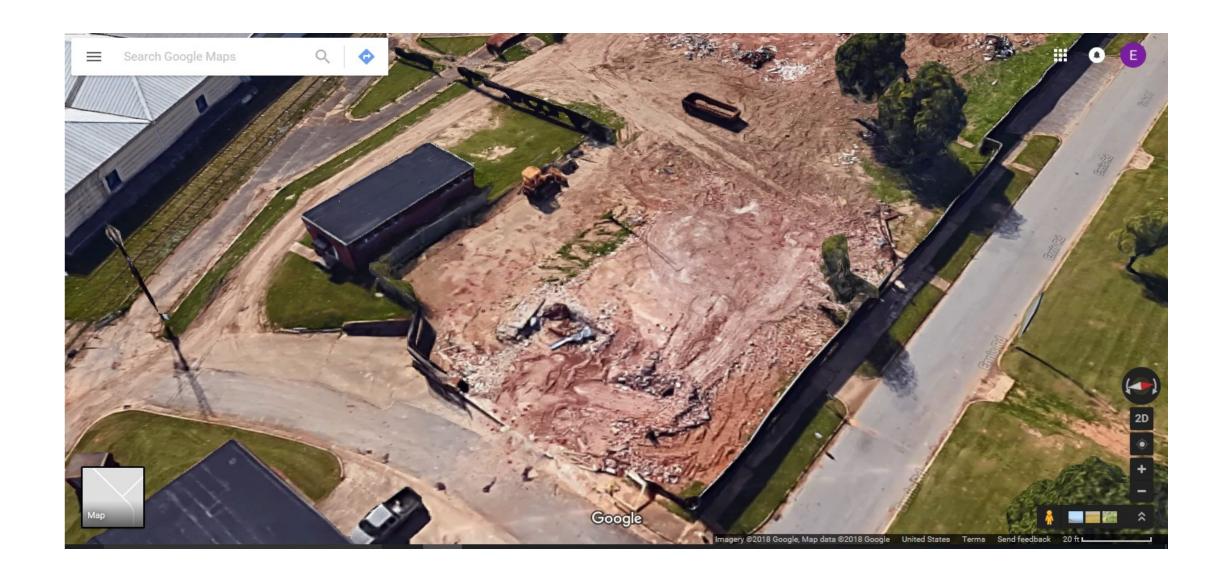




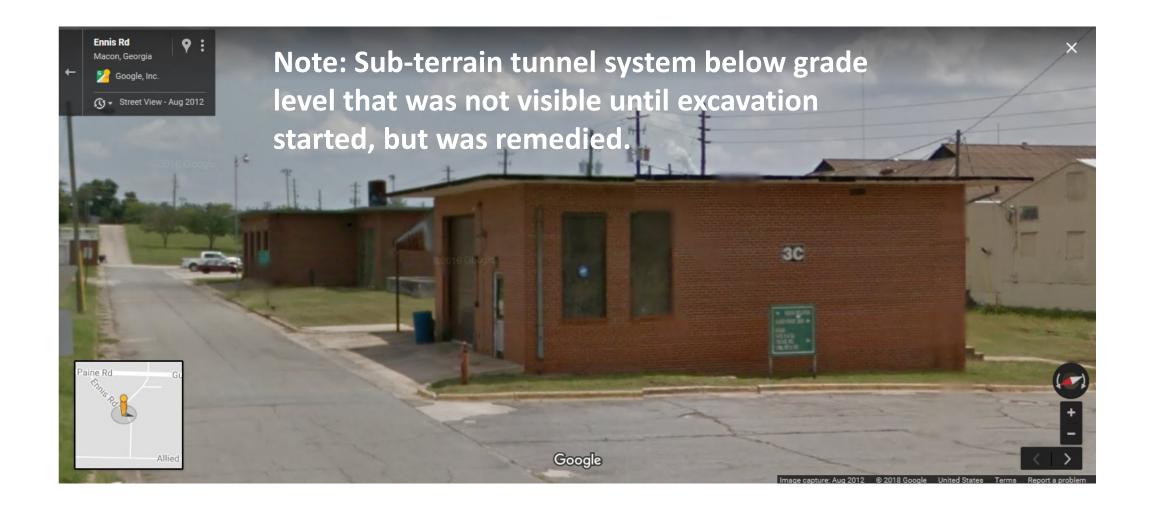






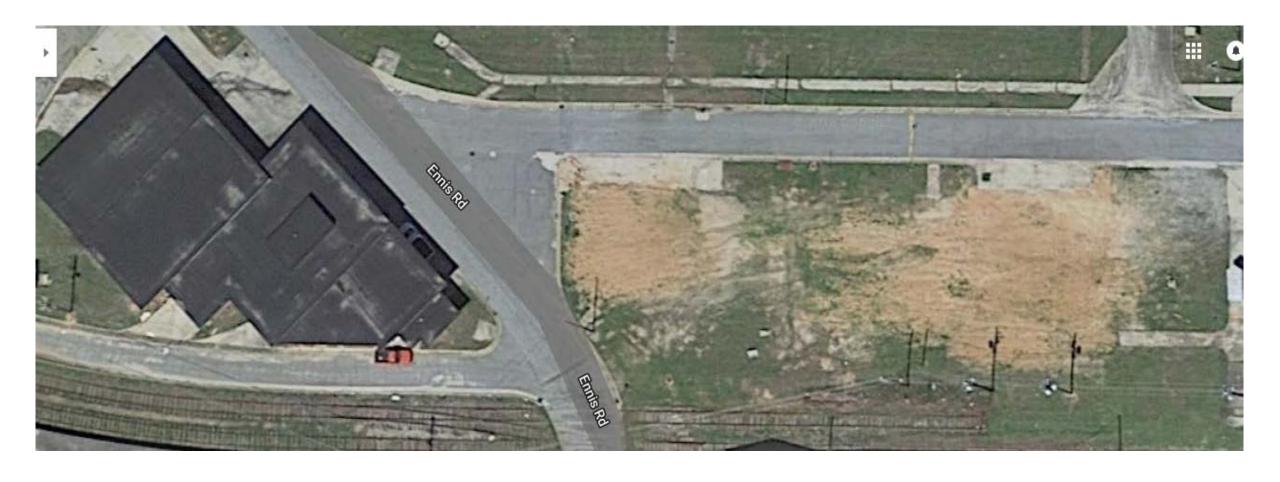


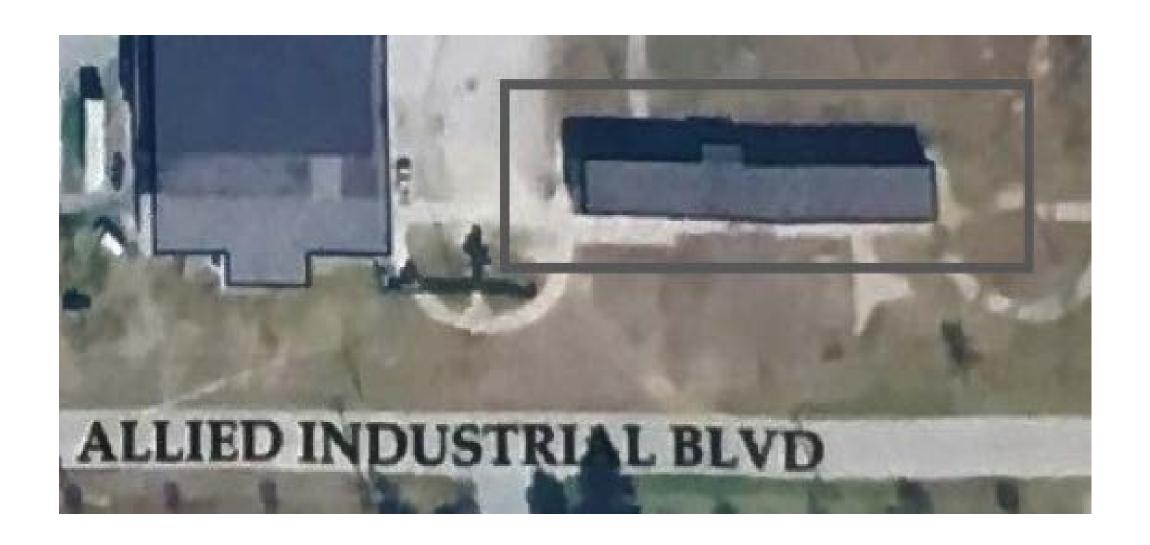


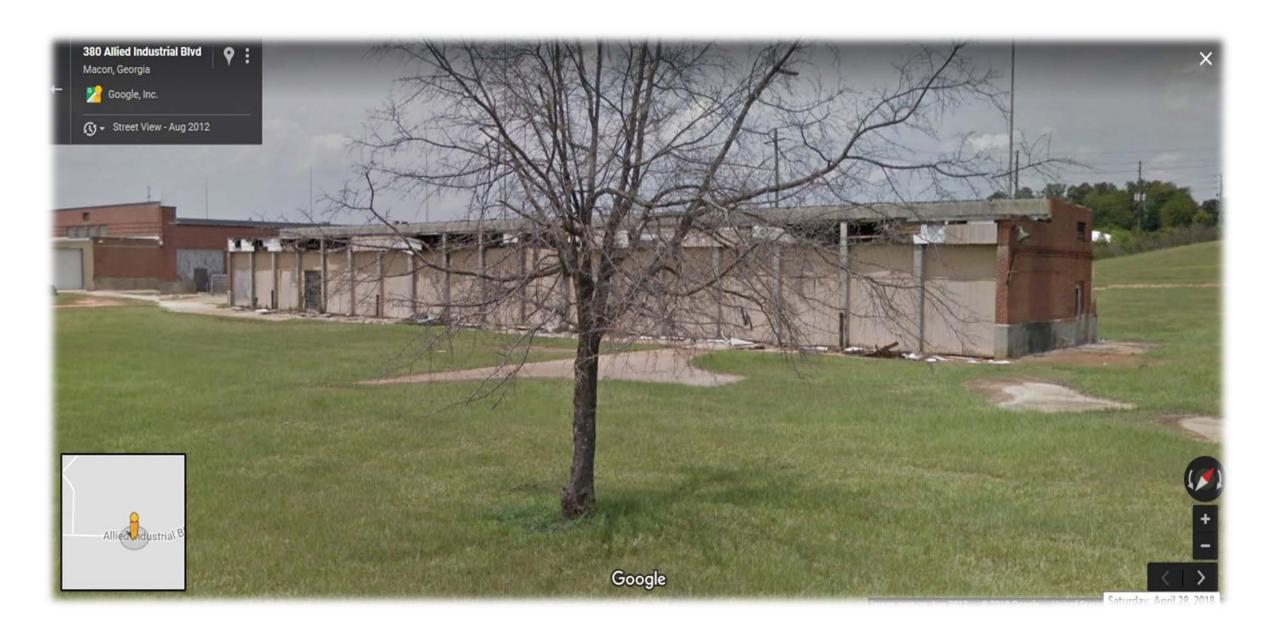


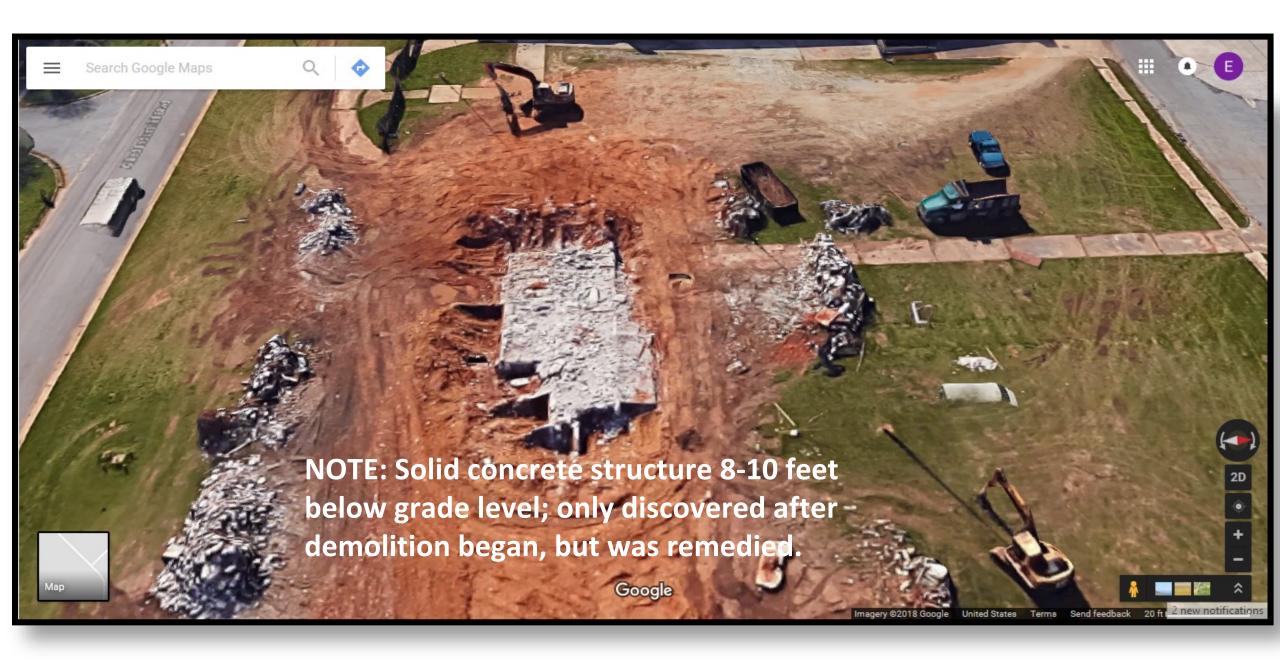




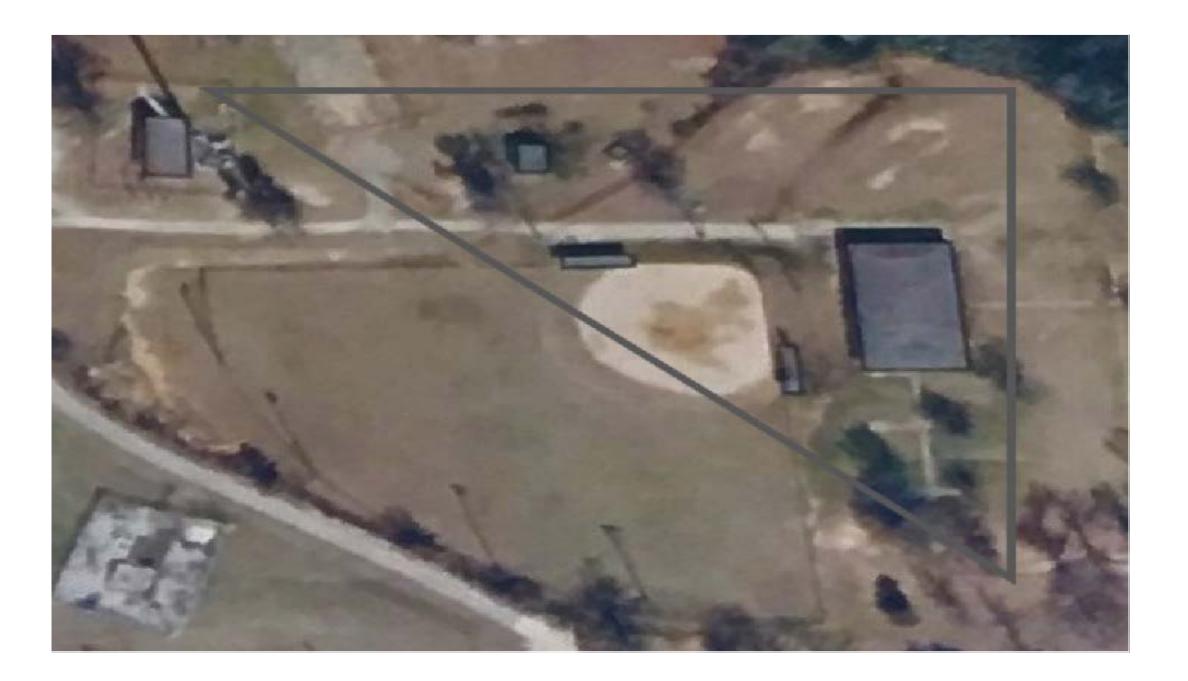










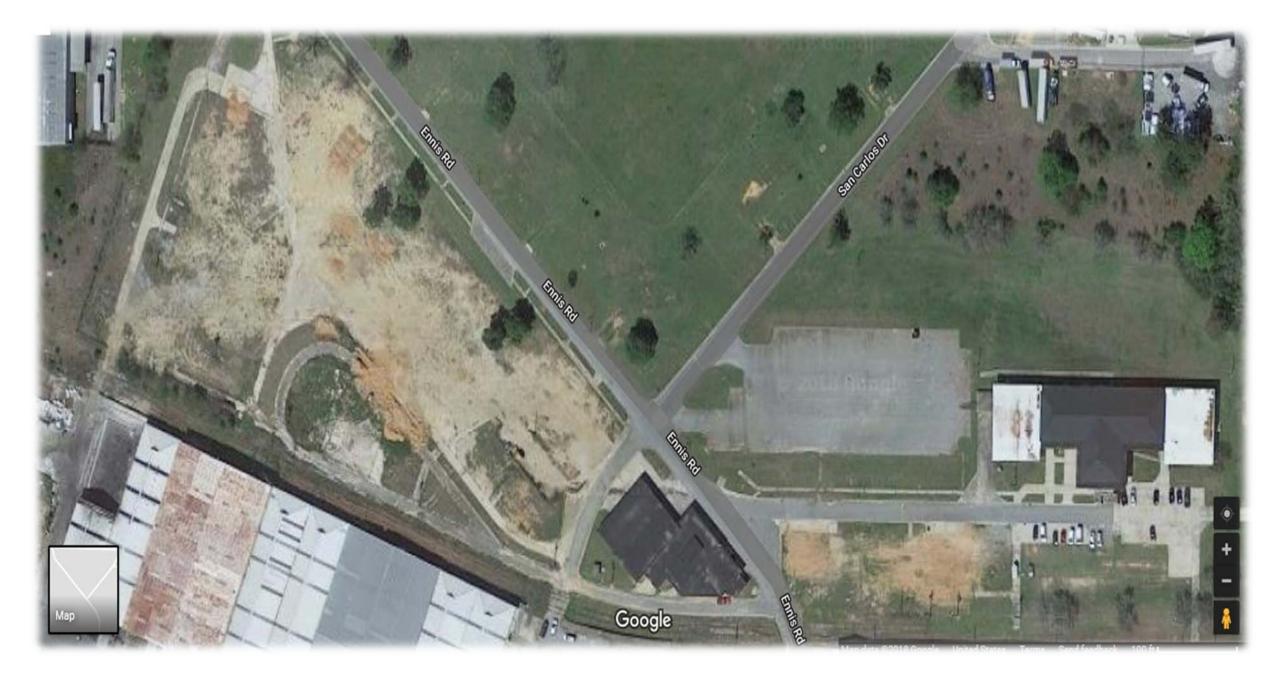




Imagery @2018 Google Map data @2018 Google

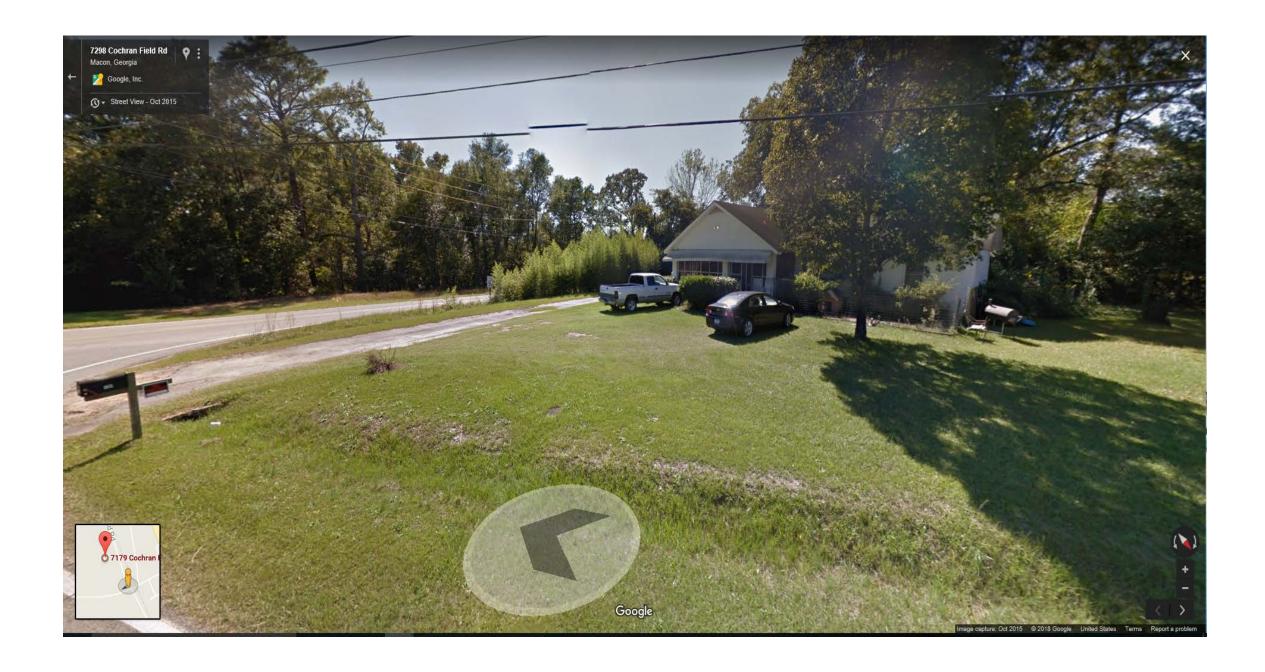




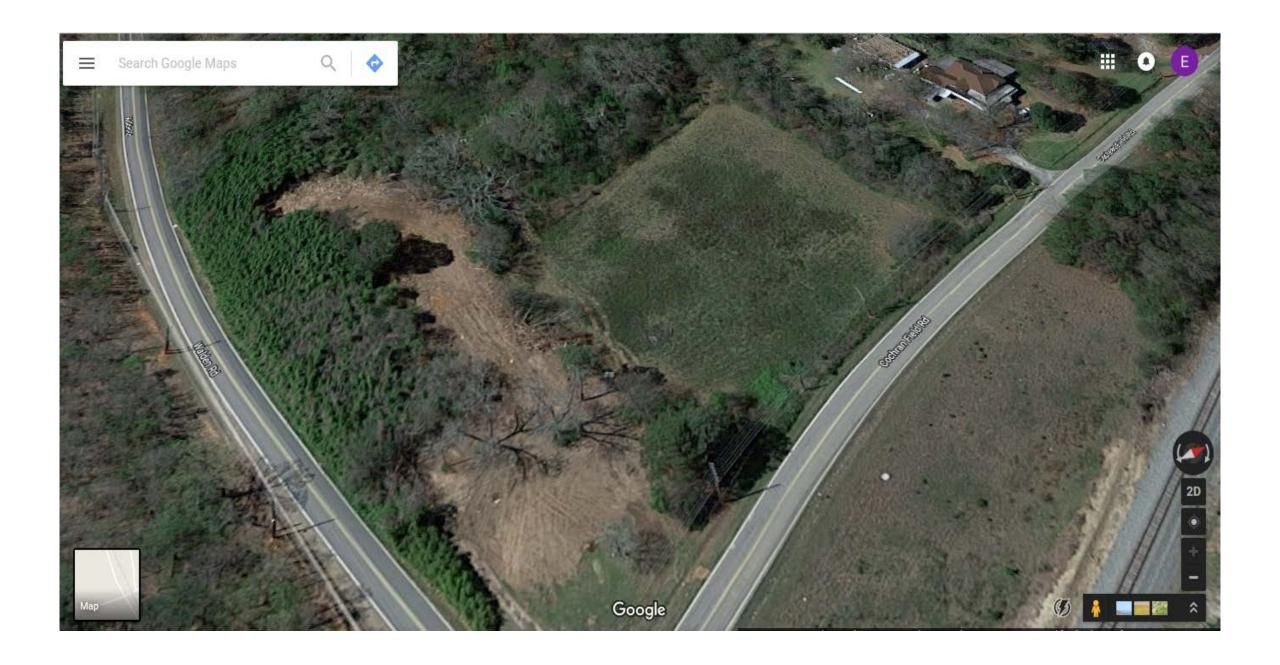




"Airport North & Industrial Highway" Properties

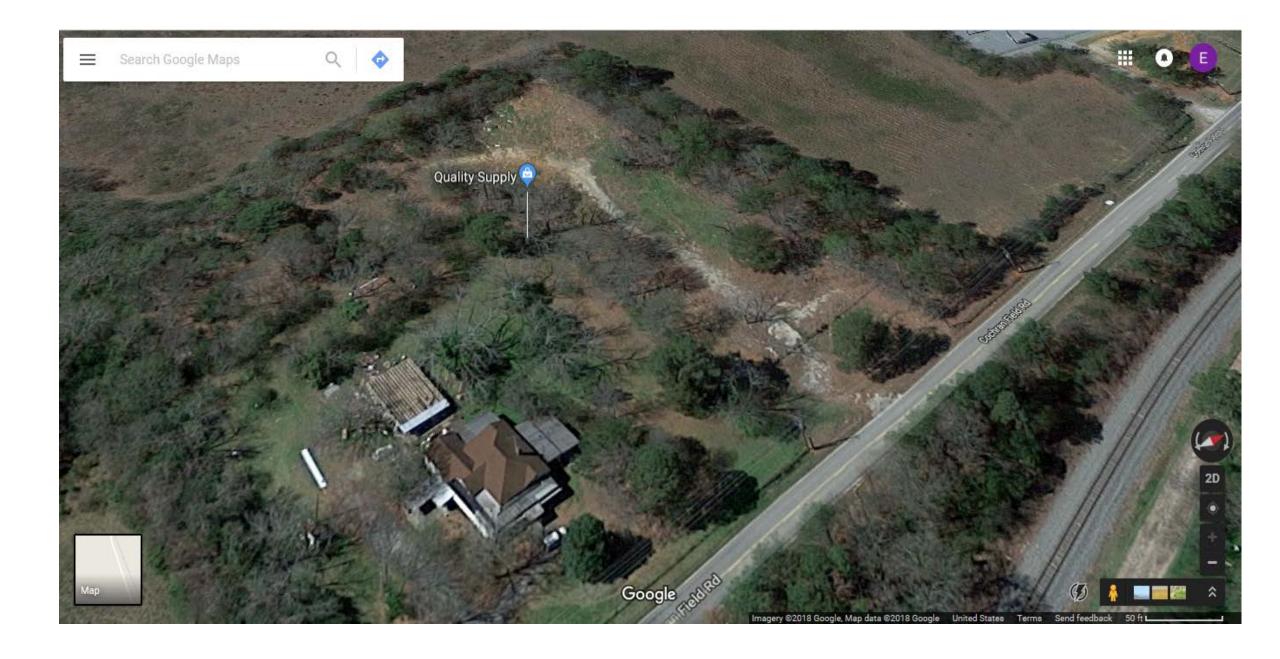


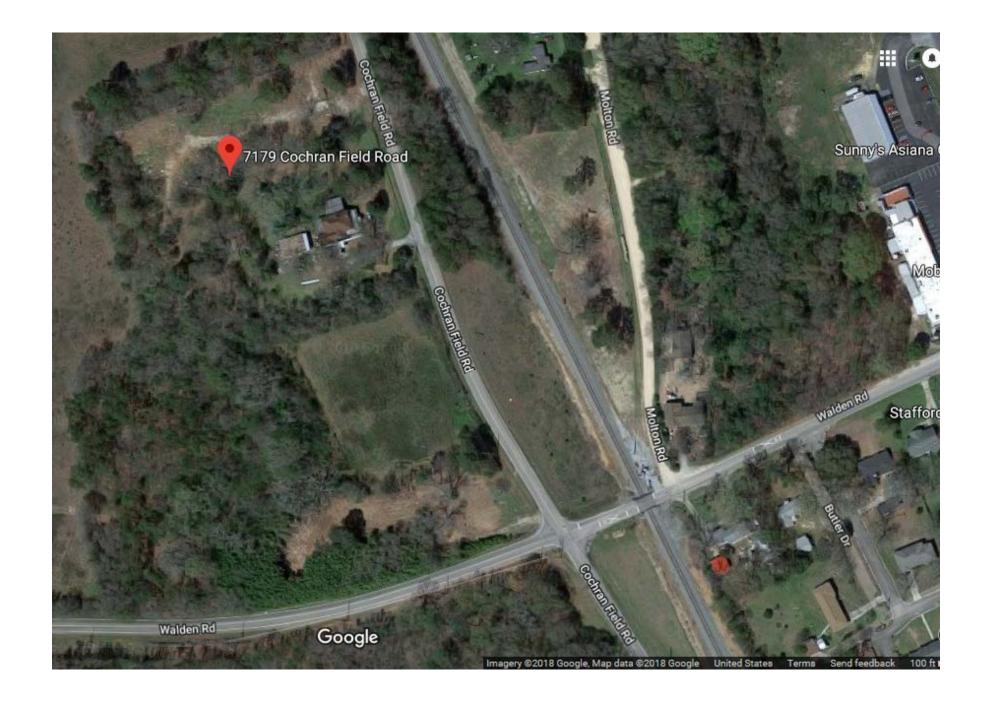










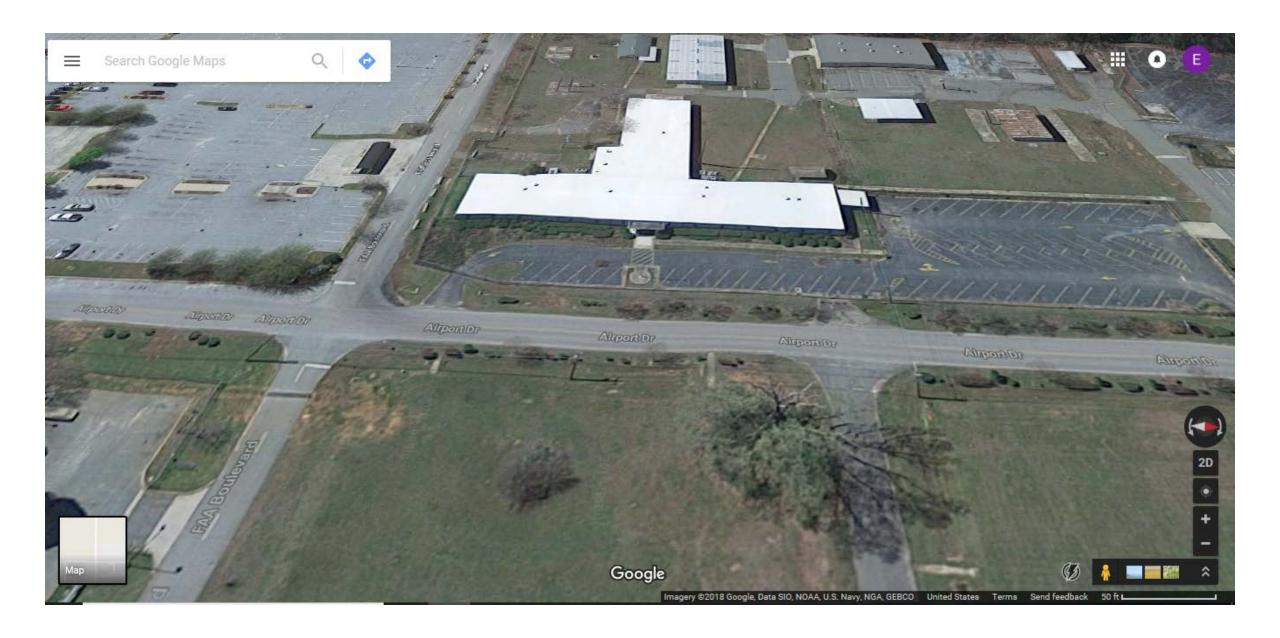


"Air National Guard" Property



















Macon Telegraph Related Articles

(Linda Morris Telegraph 2018; http://www.macon.com/news/business/article210359794.html)

(Linda Morris Telegraph 2018; http://www.macon.com/news/business/article208684204.html)

(Linda Morris Telegraph 2018; http://www.macon.com/news/business/article190768039.html)

(Linda Morris Telegraph 2017; http://www.macon.com/news/business/article190569509.html)

(Stanley Dunlap Telegraph 2018; https://www.macon.com/news/local/article209962884.html)

(Stanley Dunlap Telegraph 2018; https://www.macon.com/news/local/article209245684.html)